MSA Safety Announces Fourth Quarter and Full Year 2023 Results

Strong quarterly results and resilient demand support healthy outlook for 2024

PITTSBURGH, Feb. 14, 2024 (PRNewswire) -- Global safety equipment and solutions provider MSA Safety Incorporated (NYSE: MSA) today reported financial results for the fourth quarter and year ended December 31, 2023.

Fourth Quarter 2023 Highlights

- Achieved net sales of \$495 million, a 12% increase year-over-year, reflecting strength across MSA's portfolio and in each reportable segment.
- Generated GAAP operating income of \$102 million, or 20.6% of sales, and adjusted operating income of \$115 million, or 23.3% of sales.
- Recorded GAAP net income of \$76 million, or \$1.93 per diluted share, and adjusted net income of \$82 million, or \$2.06 per diluted share.
- Invested \$12 million for capital expenditures, repaid \$145 million of debt, and returned \$18 million to shareholders through dividends.

Full Year 2023 Highlights

- Achieved net sales of \$1.8 billion, a 17% increase year-over-year.
- Generated GAAP operating income of \$231 million, or 12.9% of sales, and adjusted operating income of \$398 million, or 22.2% of sales.
- Recorded GAAP earnings of \$59 million, or \$1.48 per diluted share, and adjusted earnings of \$278 million, or \$7.03 per diluted share.
- Invested \$43 million for capital expenditures, repaid \$289 million of debt subsequent to the January 2023 divestiture of a subsidiary holding legacy liabilities, and returned \$73 million to shareholders through dividends.
- Strengthened financial position with net leverage of 1.0x at year end.

"Our strong performance in the fourth quarter capped an outstanding 2023 for MSA," said Nish Vartanian, MSA Safety Chairman and Chief Executive Officer. "Our team delivered excellent full year results with double-digit sales growth and robust margin expansion. Investments we have made in the development of innovative new products and solutions, our commercial strategy, and across our functional support areas are enabling us to better serve our customers and advance our mission. We enter 2024 with strong momentum and an ongoing focus on delivering value for all our stakeholders. Looking ahead, I believe our unique mission, highly talented team, and differentiated portfolio provide a solid foundation to fuel future growth and generate attractive long-term returns for our shareholders."

Financial Highlights and Balance Sheet

Financial Highlights		Th		lonths E ember 3		Twelve Months Ended December 31,					
(\$ millions, except per share data)	20	23	2	022	% Change ^(a)		2023	:	2022	% Change ^(a)	
Net Sales	\$	495	\$	443	12 %	\$	1,788	\$	1,528	17 %	
Operating Income		102		71	45 %		231		239	(3) %	
Adjusted Operating Income		115		96	20 %		398		290	37 %	
Net Income		76		51	48 %		59		180	(67) %	
Diluted EPS		1.93		1.31	47 %		1.48		4.56	(68) %	
Adjusted Earnings		82		71	15 %		278		223	25 %	
Adjusted Diluted EPS		2.06		1.80	14 %		7.03		5.65	24 %	

⁽a) Percentage change may not calculate exactly due to rounding.

"Our team's strong commercial and operational execution resulted in a year of accelerated sales growth, margin enhancement, and free cash flow generation. We also made substantial progress during the year to strengthen our financial position, with net leverage of 1.0x at year end," commented Lee McChesney, MSA Safety Senior Vice President and Chief Financial Officer. "As we move forward, we expect to build on our progress and leverage the MSA Business System to drive further sales growth and margin expansion. Despite the backdrop of macroeconomic and geopolitical uncertainty, we are focused on delivering mid-single digit sales growth in 2024. We continue to execute our disciplined and balanced capital allocation strategy with a focus on driving sustainable value creation in 2024 and beyond."

Conference Call

MSA Safety will host a conference call on Thursday, February 15, 2024 at 10:00 a.m. Eastern Time to discuss the fourth quarter and full year 2023 results. The call and an accompanying slide presentation will be webcast at http://investors.msasafety.com/ under the "News and Events" tab, subheading "Events & Presentations." Investors and interested parties can also dial into the call at 1-844-854-4415 (Toll Free) or 1-412-902-6599 (International). When prompted, please instruct the operator to be joined into the MSA Safety Incorporated conference call. A replay of the conference call will be available at http://investors.msasafety.com/ shortly after the conclusion of the presentation and will be available for the next 90 days.

Investor Day Announcement

MSA Safety will hold an Investor Day for institutional investors and financial analysts in New York City on Wednesday, May 22, 2024, with a presentation given by members of executive management, along with Q&A sessions. A live webcast and presentation slides will be posted on the day of the event. Dial-in information and a detailed agenda will be provided at a later date. Due to limited capacity, in-person attendance is by invitation only.

MSA Safety Incorporated Condensed Consolidated Statement of Income (Unaudited) (In thousands, except per share amounts)

Three Mor	nths Ended	Twelve Mo	nths Ended
Decem	nber 31,	Decem	ber 31,
2023	2022	2023	2022

Net sales Cost of products sold	\$ <u>4</u> 95;	358	\$ 4	243;352	\$ 1	,787;6 4 7	\$ 1	[,] 854;953
Gross profit	238,	183	1	197,252		852,138		673,831
Selling, general and administrative	107,	043		91,494		396,645		338,872
Research and development	19,	082		13,995		67,988		57,012
Restructuring charges	1,	510		4,819		9,892		7,965
Currency exchange losses, net	8,	298		5,467		17,079		10,255
Product liability expense		_		10,857		3		20,590
Loss on divestiture of MSA LLC						129,211		
Operating income	102,	250		70,620		231,320		239,137
Interest expense	9,	584		7,502		46,733		21,660
Other income, net	(6,6	614)		(5,935)		(22,101)		(21,056)
Total other expense, net	2,	970		1,567		24,632		604
Income before income taxes	99,	280		69,053		206,688		238,533
Provision for income taxes	22,	870		17,564		148,105		58,903
Net income	76,	410		51,489	-	58,583		179,630
Earnings per share attributable to MSA Safety Incorporated common shareholders	:							
Basic		L.94	\$	1.31	\$	1.49	\$	4.58
Diluted		L.93	\$	1.31	\$	1.48	\$	4.56
Basic shares outstanding	39,	339		39,200		39,307		39,232
Diluted shares outstanding	39,	541		39,387		39,473		39,407

MSA Safety Incorporated Condensed Consolidated Balance Sheet (Unaudited) (In thousands)

	December 31, 2023	December 31, 2022
Assets		
Cash and cash equivalents	\$ 146,442	\$ 162,902
Trade receivables, net	294,678	297,028
Inventories	292,604	338,316
Notes receivable, insurance companies	_	5,931
Other current assets	52,546	75,949
Total current assets	786,270	880,126
Property, plant and equipment, net	211,877	207,552
Prepaid pension cost	172,161	141,643
Goodwill	627,534	620,622
Intangible assets, net	266,134	281,853
Notes receivable, insurance companies, noncurrent	_	38,695
Insurance receivable, noncurrent	_	110,300
Other noncurrent assets	106,174	96,185
Total assets	\$ 2,170,150	\$ 2,376,976
Liabilities and shareholders' equity		
Notes payable and current portion of long-term debt, net	\$ 26,522	\$ 7,387
Accounts payable	111,872	112,532
Other current liabilities	194,424	225,946
Total current liabilities	332,818	345,865
Long-term debt, net	575,170	565,445
Pensions and other employee benefits	143,967	137,810
Deferred tax liabilities	102,419	31,881
Product liability and other noncurrent liabilities	48,974	372,234
Total shareholders' equity	966,802	923,741
Total liabilities and shareholders' equity	\$ 2,170,150	\$ 2,376,976

MSA Safety Incorporated Condensed Consolidated Statement of Cash Flows (Unaudited) (In thousands)

Three Mor	nths Ended	Twelve Mo	nths Ended	
Decem	ıber 31,	December 31,		
2023	2022	2023	2022	

Net income Depreciation and amortization Tax-effected loss on divestiture of MSA LLC Contribution on divestiture of MSA LLC Change in working capital and other operating Cash flow from operating activities	\$ 76,410 15,808 — — 66,696 158,914	\$ 51,489 14,434 — (12,371) 53,552	\$ 58,583 60,773 199,578 (341,186) 115,109 92,857	\$ 179,630 56,317 — — — — — — — — — — — — — — — — — — —
Capital expenditures Change in short-term investments Property disposals and other investing Cash flow used in investing activities	(11,785)	(13,800)	(42,764)	(42,553)
	—	15,138	—	39,458
	121	(1,427)	2,811	(1,389)
	(11,664)	(89)	(39,953)	(4,484)
Change in debt Cash dividends paid Other financing Cash flow used in financing activities	(144,750)	(40,000)	23,898	(13,000)
	(18,489)	(18,050)	(73,488)	(71,497)
	479	863	(2,663)	(28,853)
	(162,760)	(57,187)	(52,253)	(113,350)
Effect of exchange rate changes on cash, cash equivalents and restricted cash (Decrease) increase in cash, cash equivalents and restricted cash	(2,519)	6,867	(16,671)	(16,631)
	\$ (18,029)	\$ 3,143	\$ (16,020)	\$ 22,990

MSA Safety Incorporated Segment Information (Unaudited) (In thousands, except percentage amounts)

	Americas	In	ternational	(Corporate	Co	nsolidated
Three Months Ended December 31, 2023 Net sales to external customers Operating income Operating margin % Restructuring charges Currency exchange losses, net Amortization of acquisition-related intangible assets	\$ 332,676	\$	162,682	\$	-	\$	495,358 102,250 20.6 % 1,510 8,298 2,310
Transaction costs ^(a) Adjusted operating income (loss) Adjusted operating margin % Depreciation and amortization Adjusted EBITDA	99,189 29.8 % 108,968		29,600 18.2 % 33,108		(13,534)		887 115,255 23.3 % 13,498 128,753
Adjusted EBITDA margin %	32.8 %		20.4 %				26.0 %
Three Months Ended December 31, 2022 Net sales to external customers Operating income Operating margin % Restructuring charges Currency exchange losses, net Product liability expense Amortization of acquisition-related intangible assets Transaction costs (a)	\$ 289,122	\$	154,132	\$	-	\$	443,254 70,620 15.9 % 4,819 5,467 10,857 2,285
Adjusted operating income (loss) Adjusted operating margin % Depreciation and amortization Adjusted EBITDA	82,728 28.6 % 91,525		26,249 17.0 % 29,471		(13,172) (13,042)		1,757 95,805 21.6 % 12,149 107,954
Adjusted EBITDA margin %	31.7 %		19.1 %				24.4 %

⁽a) Transaction costs include advisory, legal, accounting, valuation, and other professional or consulting fees incurred during acquisitions and divestitures. These costs are included in selling, general and administrative expense in the unaudited Condensed Consolidated Statements of Income.

MSA Safety Incorporated Segment Information (Unaudited) (In thousands, except percentage amounts)

	Americas	International	Corporate	Consolidated
Twelve Months Ended December 31, 2023 Net sales to external customers Operating income Operating margin % Restructuring charges Currency exchange losses, net Loss on divestiture of MSA LLC	\$ 1,235,594	\$ 552,053	\$ —	\$ 1,787,647 231,320 12.9 % 9,892 17,079 129,211

Product liability expense					3
Amortization of acquisition-related intangible assets	;				9,246
Transaction costs (a)					965
Adjusted operating income (loss)	359,617	89,699		(51,600)	397,716
Adjusted operating margin %	29.1 %	16.2 %			22.2 %
Depreciation and amortization					51,527
Adjusted EBITDA	396,596	103,404		(50,757)	449,243
Adjusted EBITDA margin %	32.1 %	18.7 %			25.1 %
Twolve Months Ended December 21, 2022					
Twelve Months Ended December 31, 2022	¢ 1.042.220	¢ 404.715	+		± 1 527 052
Net sales to external customers	\$ 1,043,238	\$ 484,715	\$	_	\$ 1,527,953 239,137
Operating income Operating margin %					259,137 15.7 %
Restructuring charges					7,965
Currency exchange losses, net					10,255
Product liability expense					20,590
Amortization of acquisition-related intangible assets					9,207
	•				,
Transaction costs (a)				()	3,233
Adjusted operating income (loss)	267,392	60,923		(37,928)	290,387
Adjusted operating margin %	25.6 %	12.6 %			19.0 %
Depreciation and amortization					47,110
Adjusted EBITDA	301,726	73,179		(37,408)	337,497
Adjusted EBITDA margin %	28.9 %	15.1 %			22.1 %

⁽a) Transaction costs include advisory, legal, accounting, valuation, and other professional or consulting fees incurred during acquisitions and divestitures. These costs are included in selling, general and administrative expense in the unaudited Condensed Consolidated Statements of Income.

The Americas segment is comprised of our operations in North America and Latin America geographies. The International segment is comprised of our operations in all geographies outside of the Americas. Certain global expenses are allocated to each segment in a manner consistent with where the benefits from the expenses are derived.

Adjusted operating income, adjusted operating margin, adjusted earnings before interest, taxes, depreciation and amortization (EBITDA) and adjusted EBITDA margin are the measures used by the chief operating decision maker to evaluate segment performance and allocate resources. As such, management believes that adjusted operating income, adjusted operating margin, adjusted EBITDA and adjusted EBITDA margin are useful metrics for investors. Adjusted operating income is defined as operating income excluding restructuring charges, currency exchange gains / losses, loss on divestiture of MSA LLC, product liability expense, amortization of acquisition-related intangible assets, and transaction costs. Adjusted operating margin is defined as adjusted operating income divided by segment net sales to external customers. Adjusted EBITDA is defined as adjusted operating income plus depreciation and amortization, and adjusted EBITDA margin is defined as adjusted EBITDA divided by segment net sales to external customers. Adjusted operating income, adjusted operating margin, adjusted EBITDA margin are not recognized terms under GAAP, and therefore do not purport to be alternatives to operating income or operating margin as a measure of operating performance. The company's definition of adjusted operating income, adjusted operating margin, adjusted EBITDA and adjusted EBITDA margin may not be comparable to similarly titled measures of other companies. As such, management believes that it is appropriate to consider operating income determined on a GAAP basis in addition to these non-GAAP measures.

MSA Safety Incorporated

Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

Consolidated

	Three M							
		Industrial PPE and						
	Firefighter Safety ^(a)	Detection(b)	Other ^(c)	Net Sales				
GAAP reported sales change	17 %	11 %	5 %	12 %				
Plus: Currency translation effects	(1) %	(2) %	(3) %	(2) %				
Constant currency sales change	16 %	9 %	2 %	10 %				

	Twelve Months Ended December 31, 2023							
-	Industrial PPE and							
	Firefighter Safety ^(a)	Detection(b)	Other ^(c)	Net Sales				
GAAP reported sales change	18 %	20 %	12 %	17 %				
Plus: Currency translation effects	— %	(1) %	(2) %	(1) %				
Constant currency sales change	18 %	19 %	10 %	16 %				

 $^{^{}m (a)}$ Firefighter Safety includes Breathing Apparatus and Firefighter Helmets and Protective Apparel.

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control. There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

MSA Safety Incorporated

Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

⁽b) Detection includes Fixed Gas and Flame Detection and Portable Gas Detection.

 $^{^{(}c)}$ Industrial PPE and Other includes Industrial Head Protection, Fall Protection and Non-Core.

	Three Months Ended December 31, 2023							
	Industrial PPE and							
	Firefighter Safety ^(a)	Detection ^(b)	Other ^(c)	Net Sales				
GAAP reported sales change	22 %	15 %	4 %	15 %				
Plus: Currency translation effects	- %	(1) %	(2) %	(1) %				
Constant currency sales change	22 %	14 %	2 %	14 %				

	Twelve Months Ended December 31, 2023				
	Industrial PPE and				
	Firefighter Safety ^(a)	Detection ^(b)	Other ^(c)	Net Sales	
GAAP reported sales change	20 %	20 %	13 %	18 %	
Plus: Currency translation effects	— %	(1) %	(2) %	(1) %	
Constant currency sales change	20 %	19 %	11 %	17 %	

^(a) Firefighter Safety includes Breathing Apparatus and Firefighter Helmets and Protective Apparel.

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control. There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

International Segment

Detection

Industrial PPE and Other

	Three Months Ended December 31, 2023				
	Industrial PPE and				
	Firefighter Safety ^(a)	Detection ^(b)	Other ^(c)	Net Sales	
GAAP reported sales change	6 %	5 %	6 %	6 %	
Plus: Currency translation effects	(4) %	(3) %	(3) %	(3) %	
Constant currency sales change	2 %	2 %	3 %	3 %	
	Twelve N				
	Industrial PPE and				
	Firefighter Safety ^(a)	Detection ^(b)	Other ^(c)	Net Sales	
GAAP reported sales change	12 %	20 %	8 %	14 %	
Plus: Currency translation effects	(1) %	(1) %	— %	(1) %	
Constant currency sales change	11 %	19 %	8 %	13 %	

⁽a) Firefighter Safety includes Breathing Apparatus and Firefighter Helmets and Protective Apparel.

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control. There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

19 %

MSA Safety Incorporated Supplemental Segment Information (Unaudited)

Summary of constant currency revenue growth by segment and product group

	Three Months Ended December 31, 2023				
	Consolidated	Americas	International		
Firefighter Safety	16 %	22 %	2 %		
Detection	9 %	14 %	2 %		
Industrial PPE and Other	2 %	2 %	3 %		
Net Sales	10 %	14 %	3 %		
	Twelve Months Ended December 31, 2023				
	Consolidated	Americas	International		
Firefighter Safety	18 %	20 %	11 %		

19 %

10 %

19 %

11 %

⁽b) Detection includes Fixed Gas and Flame Detection and Portable Gas Detection.

⁽c) Industrial PPE and Other includes Industrial Head Protection, Fall Protection and Non-Core.

 $^{^{}m (b)}$ Detection includes Fixed Gas and Flame Detection and Portable Gas Detection.

⁽c) Industrial PPE and Other includes Industrial Head Protection, Fall Protection and Non-Core.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Adjusted earnings (Unaudited) Adjusted earnings per diluted share (Unaudited) (In thousands, except per share amounts)

	Three Months Ended December 31,		Twelve Months Ended December 31,			
	2023	2022	% Change	2023	2022	% Change
Net income attributable to MSA Safety Incorporated	\$ 76,410	\$ 51,489	48 %	\$ 58,583	\$ 179,630	(67) %
Loss on divestiture of MSA LLC Deferred tax asset write-off related to divestiture of MSA LL Product liability expense Restructuring charges	C — 1,510	 10,857 4,819		129,211 70,366 3 9,892	 20,590 7,965	
Transaction costs ^(a) Amortization of acquisition-related intangible assets Currency exchange losses, net Asset related losses and other Tax benefit associated with tax reform Income tax expense on adjustments	887 2,310 8,298 844 (5,313) (3,409)	1,757 2,285 5,467 1,515 — (7,263)	15.0/	965 9,246 17,079 173 (5,313) (12,657)	3,233 9,207 10,255 6,290 — (14,662)	25.0/
Adjusted earnings	\$ 81,537	\$ 70,926	15 %	\$ 277,548	\$ 222,508	25 %
Adjusted earnings per diluted share	\$ 2.06	\$ 1.80	14 %	\$ 7.03	\$ 5.65	24 %

⁽a) Transaction costs include advisory, legal, accounting, valuation, and other professional or consulting fees incurred during acquisitions and divestitures. These costs are included in selling, general and administrative expense in the Consolidated Statements of Income.

Management believes that adjusted earnings and adjusted earnings per diluted share are useful measures for investors, as management uses these measures to internally assess the Company's performance and ongoing operating trends. There can be no assurances that additional special items will not occur in future periods, nor that MSA's definition of adjusted earnings is consistent with that of other companies. As such, management believes that it is appropriate to consider both net income determined on a GAAP basis as well as adjusted earnings.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Debt to adjusted EBITDA / Net debt to adjusted EBITDA (Unaudited) (In thousands)

	Twelve Months Ended December 31,		
	2023		
Operating income	\$	231,320	
Loss on divestiture of MSA LLC		129,211	
Depreciation and amortization		51,527	
Product liability expense		3	
Restructuring charges		9,892	
Currency exchange losses, net		17,079	
Amortization of acquisition-related intangible assets		9,246	
Transaction costs ^(a)		965	
Adjusted EBITDA	\$	449,243	
Total end-of-period debt		601,692	
Debt to adjusted EBITDA		1.3	
Total end-of-period debt		601,692	
Total end-of-period cash and cash equivalents		146,442	
Net debt	\$	455,250	
Net debt to adjusted EBITDA		1.0	

⁽a) Transaction costs include advisory, legal, accounting, valuation, and other professional or consulting fees incurred during acquisitions and divestitures. These costs are included in selling, general and administrative expense in the Consolidated Statements of Income.

Management believes that Debt to Adjusted EBITDA and Net Debt to Adjusted EBITDA are useful measures for investors, as management uses these measures to internally assess the Company's liquidity and balance sheet strength. There can be no assurances that that MSA's definition of Debt to Adjusted EBITDA and Net Debt to Adjusted EBITDA is consistent with that of other companies.

	Twelve Months Ended			
	December 31,			31,
	2023		2022	
Change in debt	\$	23,898	\$	(13,000)
Borrowings related to divestiture of MSA LLC (a)		(312,943)	\$	_
Adjusted payments on debt	\$	(289,045)	\$	(13,000)

⁽a) Net of foreign exchange and issuance costs

Management believes that Adjusted Payments on Debt is a useful measure for investors, as management uses this measure to internally assess the Company's debt activity, less the divestiture of MSA LLC. There can be no assurances that MSA's definition of Adjusted Payments on Debt is consistent with that of other companies.

About MSA Safety:

MSA Safety Incorporated (NYSE: MSA) is the global leader in advanced safety products, technologies and solutions. Driven by its singular mission of safety, the Company has been at the forefront of safety innovation since 1914, protecting workers and facility infrastructure around the world across a broad range of diverse end markets while creating sustainable value for shareholders. With 2023 revenues of \$1.8 billion, MSA Safety is headquartered in Cranberry Township, Pennsylvania and employs a team of over 5,000 associates across its more than 40 international locations. For more information, please visit www.MSASafety.com

Cautionary Statement Regarding Forward-Looking Statements:

Except for historical information, certain matters discussed in this press release may be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to future events or our future financial performance and involve various assumptions, known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. In some cases, you can identify forward-looking statements by words such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," "potential" or other comparable words. Actual results, performance or outcomes may differ materially from those expressed or implied by these forward-looking statements and may not align with historical performance and events due to a number of factors, including those discussed in the sections of our annual report on Form 10-K entitled "Cautionary Statement Regarding Forward-Looking Statements" and "Risk Factors," and those discussed in our Form 10-Q quarterly reports filed after such annual report. MSA's SEC filings are readily obtainable at no charge at www.sec.gov, as well as on its own investor relations website at https://investors.MSAsafety.com. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements, and caution should be exercised against placing undue reliance upon such statements after the date of this earnings press release, whether as a result of new information, future events or otherwise, except as required by law.

Non-GAAP Financial Measures:

This press release includes certain non-GAAP financial measures. These financial measures include constant currency revenue growth, adjusted operating income, adjusted operating margin, adjusted EBITDA, adjusted EBITDA margin, adjusted earnings, adjusted earnings per diluted share, debt to adjusted EBITDA, net debt to adjusted EBITDA, and adjusted payments on debt. These non-GAAP financial measures provide information useful to investors in understanding our operating performance and trends, and to facilitate comparisons with the performance of our peers. Management also uses these measures internally to assess and better understand our underlying business performance and trends related to core business activities. The non-GAAP financial measures and key performance indicators we use, and computational methods with respect thereto, may differ from the non-GAAP financial measures and key performance indicators, and computational methods, that our peers use to assess their performance and trends.

The presentation of these non-GAAP financial measures does not comply with U.S. GAAP. These non-GAAP financial measures should be viewed as supplemental in nature, and not as a substitute for, or superior to, our reported results prepared in accordance with GAAP. When non-GAAP financial measures are disclosed, the Securities and Exchange Commission's Regulation G requires: (i) the presentation of the most directly comparable financial measure calculated and presented in accordance with GAAP and (ii) a reconciliation of the differences between the non-GAAP financial measure presented and the most directly comparable financial measure calculated and presented in accordance with GAAP. The presentation of these financial measures does not comply with U.S. generally accepted accounting principles ("GAAP"). For an explanation of these measures, with a reconciliation to the most directly comparable GAAP financial measure, see the Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures in the financial tables section above.

SOURCE MSA Safety

For further information: Media Relations Contact: Mark Deasy (412) 559-8154; Investor Relations Contact: Chris Hepler (412) 225-3717

https://news.msasafety.com/2024-02-14-MSA-Safety-Announces-Fourth-Quarter-and-Full-Year-2023-Results